

Name		Title	
Company			
Street Address			
City/State/Zip			
Phone		Fax	
Email		Website	

Select a registration type below. Proceed by selecting one topic for each breakout session for the appropriate day(s). All sessions included with registration type must be attended in order to receive CE/CLE* credits. This includes sessions held during breakfast and lunch.

	By 8/26/2019	After 8/26/2019
<input type="checkbox"/> Pre-Conference (3 credits) Monday, October 14 only	\$250	\$295
<input type="checkbox"/> Conference (12 credits) Includes Tuesday, October 15 and Wednesday, October 16	\$695	\$795
<input type="checkbox"/> Pre-Conference and Conference (15 credits) Includes Monday, Tuesday and Wednesday, October 14-16	\$845	\$990

Monday, October 14

Pre-Conference Session 2:00 pm – 5:00 pm

- Adjusting and Estimating with Xactimate – Estimating Standards, Unit Pricing, Line Item Accuracy and Estimator Credibility**, Jeffrey Major, Skyline Adjusters
- Introduction to Commercial Property Policy vs. Business Owner Policy**, Stephen Figlin, SPPA, FPPA, Young Adjustment Company; Ronald Papa, SPPA, National Fire Adjustment Company, Inc.; Anthony DiUlio, Esq., Wheeler, DiUlio & Barnabei
- Umpire and Appraiser Certification**, Robert Norton, CPCU, AIC, Are, Insurance Appraisal and Umpire Association; Jonathan Wilkofsky, Esq., Wilkofsky, Friedman, Karel & Cummins (*optional exam to follow*)

Tuesday, October 15

Breakfast & Education Session 8:30 am – 10:45 am

- Adjuster Ethics -- Appraisal, Conflict of Interest, Fee Sharing, Escrow Accounts, and the Like**, Brian Goodman, Esq., Kramon & Graham, P.A.; Dick Burr, SPPA, Young Adjustment Company; Holly Soffer, Esq., Kellis Soffer, LLC

Breakout Session 1 11:00 am – 12:00 pm

- Property Claims Issues in Catastrophe Claims**, Charles Miller, Esq., Insurance Law Center
- Hidden insurance Policy Limitations and Changes in Language Restricting Coverage or Requiring New and Amended Endorsements, Especially the Farmers and State Farm Policies, and the New Quantum Travelers Homeowners Policy**, Anthony DiUlio, Esq., Wheeler, DiUlio & Barnabei
- Identifying Flaws in Engineering Reports: What Expertise and Qualifications Must an Engineer Possess – A Hurricane Irma Case Study for a High Rise Condo**, Howard Altschule, C.C.M., Forensic Weather Consultants; Michael Higer, Esq., Berger Singerman; Paul Beers, GCI Consultants

Lunch & Education Session 12:00 pm – 1:15 pm

- Environmental Considerations in First Party Insurance Claims**, John Dougherty, Esq., Kramon & Graham

Breakout Session 2 1:30 pm – 2:30 pm

- Errors and Omissions Claims and How to Avoid Them**, Phillip Sanov, Esq., Pandit Law
- Arbitration vs. Appraisal -- How to Prepare for and Handle the Differences if Required in Completing the Adjustment of a Property Claim**, Michael Buonocore, Esq., Merlin Law Group
- Made Whole Doctrine -- the Public Adjuster as Expert Witness in the Third Party Subrogation Case**, Kelly Donohue, Esq., Law Offices of Kelly Donohue

Breakout Session 3 2:45 pm – 3:45 pm

- Policy Endorsements for Specialized Items -- What are They and How to Handle the Claim**, Alice Young, SPPA, Brown – O'Haver Public Adjusters
- Moisture Mapping and Mold Testing in Order to Document and Prove Hazardous Materials Claims. How to Properly Support the Costs of Equipment and Personnel in an Investigation to Collect on These Damages**, Matthew Vanderford, Insurance Claims 911
- Windstorm, Hail and Related Causes of Damage -- How to Identify Them and Avoid Falling into the Fraud Trap**, Daniel Ballard, Esq. & Michael Duffy, Esq., Merlin Law Group

Breakout Session 4 4:00 pm – 5:00 pm

- The Use of Advanced Technology Including Drones and Other Remote Technologies**, Derek Chaiken, Esq., Merlin Law Group
- Natural Disasters -- Forest Fires, Mudslides, Volcanos, Earthquakes, Sinkholes, Etc.**, Amy Bach, Esq. & Sandra Watts, United Policyholders
- Evaluating Equipment - HVAC / MEP - New vs Existing, Updated vs. Code**, Jeff Schwenk, Continental Machinery Company

Wednesday, October 16

Breakfast & Education Session 8:00 am – 9:15 am

- Detection and Prevention of an Insurance Fraud -- Indicators, Notices & Types of Fraud**, John Houghtaling, Esq., Gauthier Houghtaling; Douglas Quinn, American Policyholders Association; Kelli Parsons, CFE, Young Adjustment Company

Breakout Session 5 9:30 am – 10:30 am

- Adjusting Losses Where Fraud Has Been Alleged**, Frank Winston, Esq., Lerner, Arnold & Winston
- Use of Forensic Accountants in First Party Claims**, Harry Cummins, Esq. & Roman Rabinovich, Esq., Wilkofsky, Friedman, Karel & Cummins; David S. Zweighaft, CPA, CFF, CFE, RSZ, Forensic Associates
- Identification, Handling, Disposal and Cleanup of Hazardous Materials Including Use of Personal Protective Equipment and Coverage Limitations and Restrictions**, Benjamin Oye, Restoration & Adjusting Services Inc.

Breakout Session 6 10:45 am – 11:45 am

- What is and How do You Identify "Bad Faith" vs "Bad Adjustment"?** Christina Phillips, Esq., Merlin Law Group
- Cybersecurity Laws and Best Practices - What it Means for Adjusters**, Dave Young, ClaimWizard
- Broad Evidence and Valued Policies -- How They Apply to Various Coverage and Total/Partial Losses**, Jodie Papa & Katie Barone, National Fire Adjustment Company, Inc.

Breakout Session 7 12:45 pm – 1:45 pm

- Matterport 3-D System - Documenting Disputed Claims**, Max Judge, J.M. Judge & Associates
- Builder's Risk Issues -- Understanding Periods of Restoration, Delay and Recovery, and the CPM Scheduling and Their Effects**, Johnathan Lerner, Esq., Lerner, Arnold & Winston; Tony D'Amico, SPPA, The Goodman-Gable-Gould Company / AI
- Protective Safeguards Endorsements -- the Insured's Obligations and the Consequences of Non-Compliance**, Ed Eshoo, Jr., Esq., Merlin Law Group

Breakout Session 8 2:00 pm – 3:00 pm

- Estimating the Safe Workplace Repair Site: Dealing with the Legal Requirements of Safety, OSHA, Xactimate, & Coverage Issues**, William Merlin, Jr., Esq., Merlin Law Group; Steve Shannon, Disaster Response Group; Kevin Dandridge, 1 Life Safety
 - The Effect of Assignment of Benefits on Insureds, Adjusters, Contractors, Carriers and Others**, John Wood, Esq., The Law Firm of John Wood
 - The Use of Advanced Technology Including Drones – 3D imaging and Software**, Brian Evans, P.A., C.P.A.U., Eastern Public, LLC
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REGISTER 5 OR MORE AND SAVE! Receive a \$30 discount for each attendee when five or more individuals register from the same firm (*Monday's Pre-Conference Sessions are not included*).

*Education sessions are not pre-approved for CLE credits. Attorneys will receive a CLE credit packet for self-submission (most bar associations do not charge a member attorney for this service).

Cancellation Policy

A full refund (minus a \$50 processing fee) will be issued for cancellations received by September 2, 2019. Cancellations received by September 17 will receive a 50% refund. A 25% refund will be issued for cancellations received by October 1. Cancellations received after October 1 will not be eligible for a refund.

Check here to acknowledge that you have read and agree to the cancellation policy above.

Payment Information

Total Amount Enclosed/Charged: \$ _____

Check Enclosed Visa MC AMEX

Make check payable to NAPIA, 21165 Whitfield Place, #105, Potomac Falls, VA 20165

Card Number	Expiration Date	Security Code on Card	
Billing Address	City	State	Zip
Phone Number	E-mail Address		
Name on Card	Cardholder Signature		

Registration includes all education sessions, credit processing, conference materials, speaker handouts, admission to the show floor, receptions, meals, breaks and eligibility for valuable prize drawings.

Complete this form and submit with payment to: FPCC, 21165 Whitfield Place, #105, Potomac Falls, VA 20165; Fax (703) 433-0369, E-mail info@firstpartyclaims.com. Questions? Call 703-433-2520.

Hotel Information & Room Reservations

The First Party Claims Conference takes place October 14-16, 2019 at the Crowne Plaza Hotel in Warwick, RI. The hotel is a few minutes south of downtown Providence, two miles from T.F. Green (PVD) Airport and 62 miles from Boston-Logan (BOS) Airport. The Amtrak (train) station is 12 miles away. A complimentary hotel shuttle is available to and from T.F. Green Airport.

To reserve a room visit <https://www.ihg.com/crowneplaza/hotels/us/en/warwick/wrwi/hoteldetail> and enter group code **NAP** or call 401-732-6000 and ask for the group rate of \$141 single/double. **September 17, 2019** is the deadline for guaranteed room reservations.