

<b>Name</b>	<b>Title</b>
<b>Company</b>	
<b>Street Address</b>	
<b>City/State/Zip</b>	
<b>Phone</b>	<b>Fax</b>
<b>Email</b>	<b>Website</b>

Select a registration type below. Proceed by selecting one topic for each breakout session for the appropriate day(s). All sessions included with registration type must be attended in order to receive CE/CLE\* credits. This includes sessions held during breakfast and lunch.

	<b>By 8/24/2018</b>	<b>After 8/24/2018</b>
<input type="checkbox"/> <b>Pre-Conference Session</b> (3 credits) Monday, October 15 only	\$250	\$295
<input type="checkbox"/> <b>Conference Registration</b> (12 credits) Includes Tuesday, October 16 and Wednesday, October 17	\$695	\$795
<input type="checkbox"/> <b>Pre-Conference and Conference Registration</b> (15 credits) Includes Monday, Tuesday and Wednesday, October 15-17	\$845	\$990

### **Monday, October 15**

#### **Pre-Conference Session 1:00 & 2:00 pm – 5:00 pm**

- Part One: Policy Forms Comparison (HO-1,2,3,5,6,8) and Conditions, Part Two: Coverages, Dwelling, PP, Loss of Use, Part Three: Exclusions and Limitations**, Nicole Vinson, Esq. and Christine Phillips, Esq., Merlin Law Group
- Umpire and Appraiser Certification**, Robert Norton, General Adjusting Services; Jonathan Wilkofsky, Esq., Wilkofsky, Friedman, Karel & Cummins (session begins at 1:00 pm with an optional 1-hour certification exam at 4:00 pm)

### **Tuesday, October 16**

#### **Breakfast & Education Session 8:30 am – 10:45 am**

- Ethics Update: Dealing with the Unlicensed (UPPA) and the Effects of Assignments of Benefits (AOB)** Brian Goodman, Esq., Kramon & Graham, P.A.; Ann Frohman, Esq., Frohman Law Office (*1<sup>st</sup> hour*)  
**Adjusting the Right Way – Professionally AND Ethically**, William Merlin, Esq., Merlin Law Group (*2<sup>nd</sup> hour*)

#### **Breakout Session 1 11:00 am – 12:00 pm**

- Impact of Everyday Cyber Intrusions – Claims and Coverages**, Verne Pedro, Esq. Merlin Law Group; Robert Glasser, CPA, CFE, CFF, CIRA, CGMA, Berkeley Research Group
- How is the Period of Restoration Determined After Wildfires, Hurricanes, Earthquakes and Other Disasters (Contractor and Material Availability)**, Jeff Raizner, Esq., Raizner Slania LLP
- Tax Records and Their Impact on Business Income Claims**, Russell Kranzler, CPA, Certified Forensic Accountant, CFF, Held, Kranzler, McCosker & Pulice LLP; Thomas Maloney, Jr., Esq., Thomas Maloney Law

#### **Lunch & Education Session 12:00 pm – 1:15 pm**

- Ethical Implications of Harassment and Discrimination in the Claims Environment and Process**, George Brown, Esq., Kramon & Graham, P.A.

## Tuesday, October 16 *continued*

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### Breakout Session 2 1:30 pm – 2:30 pm

- Insurer's Use of Experts to Support Their Position on the Scope of Damages and How to Address Their Claims in the Adjustment Process**, Charles Miller, Esq., Insurance Law Center
- DRONE Technology for Property Loss Evaluation**, Dilip Khatri, Ph.D., S.E., Khatri International
- Fire and Arson Investigation, Including Cause & Origin**, Frank Winston, Esq., Lerner, Arnold & Winston; Chris Aldrich, Andrew K. Knox & Company

### Breakout Session 3 2:45 pm – 3:45 pm

- Employee Theft, Dishonesty and Other Crime Coverages**, Justin Redd, Esq., Kramon & Graham, P.A.
- Wildfires, Mudslides, Sinkholes and the Property Claims Challenges – Where Can They Occur?**, Joel Gumbiner, Esq., Williams and Gumbiner, LLP
- Expert Reports – What Are They, How do You Analyze Them and How to Prepare Them if Necessary**, Thomas Maloney, Jr., Esq., Thomas Maloney Law; Adam Durst, Esq., Goldberg Segalla

### Breakout Session 4 4:00 pm – 5:00 pm

- Fighting Fire with Fire to Win an Alleged Arson Case**, Brenda Sauro, Esq. and Adina Bergstrom, Esq., Sauro & Bergstrom, PLLC
- Condominiums, Co-ops and HOAs – Definitions, Coverages and Differences**, Tony D'Amico, SPPA, Goodman-Gable-Gould/AI; Jonathan Lerner, Esq., Lerner, Arnold & Winston
- Artificial Intelligence in the Claims Process – Damage to and Utility of AI**, Thomas Loucks, Esq., Childress Loucks & Plunkett

## Wednesday, October 17

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### Breakfast & Education Session 8:00 am – 9:15 am

- 1 The Expert Witness – Inside and Outside the Courtroom**, David Ferleger, J.D., Law Office of David Ferleger

### Breakout Session 5 9:30 am – 10:30 am

- The 165 Lines of the Standard Fire Insurance Policy – Understanding the Basic Policy Language**, Edward Eshoo, Esq., Merlin Law Group
- Personal Protective Equipment and Other Job Site Safety Issues (Electrical, Hazardous Material, Heights, etc.)**, Brian D'Andrade, Ph.D., PMP, CFEI, PE, Exponent, Inc., Exponent, Inc.
- Issues Relating to Builders Risk, Losses to New Construction, Renovation or Remodeling**, Josh Mallin, Esq., Weg and Myers, P.C.

### Breakout Session 6 10:45 am – 11:45 am

- New Flood and Wind Controversies Since Hurricane Season 2017**, Phillip Sanov, Esq., Pandit Law
- Handling Issues of Coverage Overlaps, Exclusions and Limitations Involving Multiple Carriers and Layered Coverage**, Michael Duffy, Esq. and Jason Cieri, Esq., Merlin Law Group
- The Closed File Review – Your Game Plan for Compliance and Efficiency**, Dave Young, ClaimWizard

### Breakout Session 7 12:45 pm – 1:45 pm

- Adjuster as an Expert? Qualifications, Reports, Billing and Fees**, Bob Rutter, Esq., Rutter and Russin, LLC
- The 2017 Hurricane Season in Puerto Rico, Florida Keys and Virgin Islands: A Comparative Analysis**, Neil Hall, Ph.D., Neil B. Hall and Associates LLC
- The Mold Exclusion – a Disappearing Coverage**, Tanner Royce, Robert A. Lucas and Associates, Inc.

### Breakout Session 8 2:00 pm – 3:00 pm

- Investigating the Cause of Loss and Applying Coverage (Concurrent and Anti-Concurrent Causation)**, Jeffrey Major, Skyline Adjusters
- Drones, 3D Imaging, Real Time X-rays and Other Investigative Tools for Large Loss Fire Scenes**, Jason Karasinski, IAAI-CFI, NAFI-CFEI, Fire Research & Technology
- Understanding Odors, Cracks and Mold During or After Remediation**, Caroline Crump, Ph.D., Exponent

\* Education sessions are not pre-approved for CLE credits. Attorneys will receive a CLE credit packet for self-submission (most bar associations do not charge a member attorney for this service).

## Cancellation Policy

A full refund (minus a \$50 processing fee) will be issued for cancellations received by September 3, 2018. Cancellations received by September 17 will receive a 50% refund. A 25% refund will be issued for cancellations received by October 1. Cancellations received after October 1 will not be eligible for a refund.

Check here to acknowledge that you have read and agree to the cancellation policy above.

## Payment Information

Total Amount Enclosed/Charged: \$ \_\_\_\_\_

Check Enclosed     Visa     MC     AMEX

Make check payable to NAPIA, 21165 Whitfield Place, #105, Potomac Falls, VA 20165

Card Number	Expiration Date	Security Code on Card	
Billing Address	City	State	Zip
Phone Number	E-mail Address		
Name on Card	Cardholder Signature		

**REGISTER 5 OR MORE AND SAVE!** Receive a \$30 discount for each attendee when five or more individuals register from the same firm (*Monday's Pre-Conference Sessions are not included*).

**Registration includes** all education sessions, credit processing, conference materials, speaker handouts, admission to the show floor, receptions, meals, breaks and eligibility for valuable prize drawings.

**Complete this form and submit with payment to:** FPCC, 21165 Whitfield Place, #105, Potomac Falls, VA 20165; Fax (703) 433-0369, E-mail [info@firstpartyclaims.com](mailto:info@firstpartyclaims.com). Questions? Call 703-433-2520.

## Hotel Information & Room Reservations

The First Party Claims Conference takes place October 15-17, 2018 at the Crowne Plaza Hotel in Warwick, RI. The hotel is a few minutes south of downtown Providence, two miles from T.F. Green (PVD) Airport and 62 miles from Boston-Logan (BOS) Airport. The Amtrak (train) station is 12 miles away. A complimentary hotel shuttle is available to and from T.F. Green Airport.

To reserve a room visit <https://www.ihg.com/crowneplaza/hotels/us/en/reservation> and enter group code **NAP** or call 401-732-6000 and ask for the group rate of \$141 single/double. **September 17, 2018** is the deadline for guaranteed room reservations.