

Name	Title
Company	
Street Address	
City/State/Zip	
Phone	Fax
Email	Website

Select a registration type below. Proceed by selecting one topic for each breakout session for the appropriate day(s). All sessions included with registration type must be attended in order to receive CE/CLE* credits. This includes sessions held during breakfast and lunch.

	By 8/25/2017	After 8/25/2017
<input type="checkbox"/> Pre-Conference Session (3 credits) Monday, October 16 only	\$250	\$295
<input type="checkbox"/> Conference Registration (12 credits) Includes Tuesday, October 17 and Wednesday, October 18	\$695	\$795
<input type="checkbox"/> Pre-Conference and Conference Registration (15 credits) Includes Monday, Tuesday and Wednesday, October 16-18	\$845	\$990

Monday, October 16

Pre-Conference Session 2:00 pm – 5:00 pm

- Umpire and Appraiser Certification**, James Angelotti, All Points Adjustment; Bob Norton, General Adjusting Services; Jonathan Wilkofsky, Esq., Wilkofsky, Friedman, Karel & Cummins (*optional exam to follow*)
- Adjuster Basics: Business Income, Extra Expense, Rental Value and Loss of Use - Understanding the Coverages and Concepts**, Richard Lewis, Reed Smith LL; Ed Eshoo, Esq., Merlin Law Group; Bruce Smith, CPA, Bruce D. Smith CPA

Tuesday, October 17

Breakfast & Education Session 8:30 am – 10:45 am

- The Ethical Practice of Public Adjusting -- A Primer for the Public Adjuster**, Brian Goodman, Esq., Kramon & Graham, P.A.

Breakout Session 1 11:00 am – 12:00 pm

- Understanding Water/Smoke Damage Remediation, Standards and Means and Methods**, Jeff Schwenk, Continental Machinery Company
- Problems and Solutions Under Law and Ordinance and Code Upgrade Coverage**, Finley Harckham, Esq., Anderson Kill Loss Advisors
- Structure, Format and Forms of an Insurance Policy**, Nicole Vinson, Esq. & Christina Phillips, Esq., Merlin Law Group

Lunch & Education Session 12:00 pm – 1:15 pm

- Interrelationship of Insured, Insurers and Insurance Departments**, Amy Bach, Esq., United Policyholders; Beth Dwyer, Esq., Rhode Island Superintendent of Banking and Insurance; Ann Frohman, Esq., Frohman Law Office, LLC

Breakout Session 2 1:30 pm – 2:30 pm

- New Developments in the Engineering Investigation of Wind/Hurricane Damage**, Neil Hall, Ph.D., P.E., AIA, Neil Hall & Associates
- Collapse Coverage - Issues Involved Including Whether General Policy Exclusions Apply, Imminent Collapse vs. Actual Collapse, and Concurrent Causation**, Brenda Sauro, Esq. and Adina Bergstrom, Esq., Sauro & Bergstrom
- Cyber Claims - Documentation and How to Identify and Prove the Claim**, Robert Glasser, CPA, CFE, CFF, CIRA, CGMA, FTI Consulting; Vern Pedro, Esq., Merlin Law Group

Breakout Session 3 2:45 pm – 3:45 pm

- SIU Investigations - What are They and What is Their Place in the Claims Process**, Ellaretha Coleman, Esq., E. Jones & Associates
- Drones and Claims Handling - the Use, Misuse and Problems with the Certification and Results of Operation**, Dilip Khatri, Ph.D., S.E., Khatri International, Inc.
- Fraud: How to Spot It, How to Avoid It**, Evan Wolfe, Esq., Wolfe Law Group

Breakout Session 4 4:00 pm – 5:00 pm

- Essential Protections for Insureds and Protecting Their Rights to Property Claims, Including Changes in the New Flood Program**, Robert Trautman, Esq., Merlin Law Group
- CASE STUDY: How We Calculate the Actual Loss Sustained and Determine the Period of Restoration in the Adjustment of a Builder's Risk and Commercial Property Claim**, Tony D'Amico, SPPA, Goodman-Gable-Gould Company/AI; Jonathan Lerner, Esq., Lerner, Arnold & Winston
- Written Communication in the Claims Process**, William C. Stewart, Jr., CPCU, Claims Training Services

Wednesday, October 18

Breakfast & Education Session 8:00 am – 9:15 am

- Insurance Adjuster Ethics**, William Merlin, Jr., Esq., Merlin Law Group

Breakout Session 5 9:30 am – 10:30 am

- The Cyber Superstorm and Business Interruption**, Marty Frappolli, CPCU, FIDM, AIC, The Institutes
- Aerial Damage Assessment - Using Drones for Roof Inspections**, Colin Romberger, DARTDrones
- AOB -Assignment of Benefits and Contractor Misrepresentations**, Charles Mathis, Esq., Merlin Law Group

Breakout Session 6 10:45 am – 11:45 am

- Management and Documentation of Property Insurance Claims Files**, Dave Young, ClaimWizard
- Pollution and Contamination Clean-up Coverage - Cost and Claims Related to Oil, Asbestos, Lead and Nuclear**, Frank Winston, Esq., Lerner, Arnold & Winston; Henri Tartt, Esq., Law Offices of Henri Tartt
- Hail Mechanics, Opacity, and Why Small Hail Can Do Big Damage**, Matt Phelps, P.E., APEC, LLC

Breakout Session 7 12:45 pm – 1:45 pm

- Jeweler's Block and the Inland Marine Coverages Peculiarities of Warranties, Coverages, Etc.**, Joshua Malin, Esq., Weg and Myers, P.C.
- The Million Dollar Question ... Literally: How to Determine the Date of Loss for Hail and Wind Claims**, Howard Altschule, CCM, Forensic Weather Consultants, LLC
- Are You Sure You Know What You're Looking At?**, Joey Childress, Childress Engineering Services

Breakout Session 8 2:00 pm – 3:00 pm

- Property Claims for Municipalities and Other Government Entities**, Javier Delgado, Esq. Merlin Law Group
- Exploring the Insured's Duty to Cooperate: Policy Requirements/Relevant Case Law**, Harry Cummins, Esq. & Roman Rabinovich, Esq., Wilkofsky, Friedman, Karel & Cummins
- Appraisal, Reference, Mediation, Arbitration and Other ADR Tools**, Andrew Slania, Esq., Raizner Slania

REGISTER 5 OR MORE AND SAVE! Receive a \$30 discount for each attendee when five or more individuals register from the same firm (*Monday's Pre-Conference Sessions are not included*).

*Education sessions are not pre-approved for CLE credits. Attorneys will receive a CLE credit packet for self-submission (most bar associations do not charge a member attorney for this service).

Cancellation Policy

A full refund (minus a \$50 processing fee) will be issued for cancellations received by September 4, 2017. Cancellations received by September 18 will receive a 50% refund. A 25% refund will be issued for cancellations received by October 2. Cancellations received after October 2 will not be eligible for a refund.

Check here to acknowledge that you have read and agree to the cancellation policy above.

Payment Information

Total Amount Enclosed/Charged: \$ _____

Check Enclosed Visa MC AMEX

Make check payable to NAPIA, 21165 Whitfield Place, #105, Potomac Falls, VA 20165

Card Number	Expiration Date	Security Code on Card	
Billing Address	City	State	Zip
Phone Number	E-mail Address		
Name on Card	Cardholder Signature		

Registration includes all education sessions, credit processing, conference materials, speaker handouts, admission to the show floor, receptions, meals, breaks and eligibility for valuable prize drawings.

Complete this form and submit with payment to: FPCC, 21165 Whitfield Place, #105, Potomac Falls, VA 20165; Fax (703) 433-0369, E-mail info@firstpartyclaims.com. Questions? Call 703-433-2520.

Hotel Information & Room Reservations

The First Party Claims Conference takes place October 16-18, 2017 at the Crowne Plaza Hotel in Warwick, RI. The hotel is a few minutes south of downtown Providence, two miles from T.F. Green (PVD) Airport and 62 miles from Boston-Logan (BOS) Airport. The Amtrak (train) station is 12 miles away. A complimentary hotel shuttle is available to and from T.F. Green Airport.

To reserve a room visit <https://www.ihg.com/crowneplaza/hotels/us/en/reservation> and enter group code **NAP** or call 401-732-6000 and ask for the group rate of \$140 single/double. **September 15, 2017** is the deadline for guaranteed room reservations.